

Alano Club of Kent County

Profit and Loss

October 2024 - May 2025

		Total		
	Oct 2024 - May 2025	Budget	Change	% Change
Income				
Donations	53,496.22	60,000.00	-6,503.78	-10.84%
Food/Catering			0.00	
Beverage Sales	22,228.01	35,000.00	-12,771.99	-36.49%
Food Sales	59,320.42	80,000.00	-20,679.58	-25.85%
Total Food/Catering	\$ 81,548.43	\$ 115,000.00	-\$ 33,451.57	-29.09%
Grants	98,000.00	150,000.00	-52,000.00	-34.67%
Membership Dues	26,902.35	35,000.00	-8,097.65	-23.14%
Literature & Merchandise Sales	14,126.16	20,000.00	-5,873.84	-29.37%
Miscellaneous Income			0.00	
Sales Tax Discount	36.00		36.00	
Total Miscellaneous Income	\$ 36.00	\$ 0.00	\$ 36.00	
Room Rent	98,666.72	150,000.00	-51,333.28	-34.22%
Special Event Income	31,447.34	50,000.00	-18,552.66	-37.11%
Total Income	\$ 404,223.22	\$ 580,000.00	-\$ 175,776.78	-30.31%
Cost of Goods Purchased				
Beverage	21,677.59	40,000.00	-18,322.41	-45.81%
Delivery Fee	152.48	500.00	-347.52	-69.50%
Food	40,278.84	60,000.00	-19,721.16	-32.87%
Literature and Merchandise	16,076.41	20,000.00	-3,923.59	-19.62%
Special Events	4,118.43	30,000.00	-1,936.20	-32.18%
Supplies	16,436.89	25,000.00	-8,563.11	-34.25%
Total Cost of Goods Purchased	\$ 98,740.64	\$ 175,500.00	-\$ 76,759.36	-43.74%
Gross Profit	\$ 305,482.58	\$ 404,500.00	-\$ 99,017.42	-24.48%
Expenses				
Education/Training	959.00	2,000.00	-1,041.00	-52.05%
Insurance			0.00	
Liability	4,403.10	10,000.00	-5,596.90	-55.97%
Workers Comp	3,458.50	3,000.00	458.50	15.28%
Total Insurance	\$ 7,861.60	\$ 13,000.00	-\$ 5,138.40	-39.53%

Occupancy			0.00	
Building Supplies	4,882.47	7,000.00	-2,117.53	-30.25%
Repairs and Maintenance	21,485.68	50,000.00	-28,514.32	-57.03%
Utilities	27,343.98	45,000.00	-17,656.02	-39.24%
Total Occupancy	\$ 53,712.13	\$ 102,000.00	-\$ 48,287.87	-47.34%
Office & Technology	907.44	2,000.00	-1,092.56	-54.63%
Operations, Outreach & Marketing	9,921.93	14,980.00	-5,058.07	-33.77%
Outside Services				
Fundraising/Grantwriting	6,288.34	12,000.00	-5,711.66	-47.60%
Accounting Services	14,755.00	20,000.00	-5,245.00	-26.23%
Security Systems	585.60	1,200.00	-614.40	-51.20%
HR Services	0.00	10,000.00	-10,000.00	-100.00%
Snow Removal and Salting	7,320.00	7,320.00	0.00	0.00%
Total Outside Services	\$ 28,948.94	\$ 50,520.00	-\$ 21,571.06	-42.70%
Payroll Expense				
Payroll Tax	12,863.23	20,000.00	-7,136.77	-35.68%
Wages - Hourly	63,611.20	80,000.00	-16,388.80	-20.49%
Wages - Salary	77,398.31	120,000.00	-42,601.69	-35.50%
Total Payroll Expense	\$ 153,872.74	\$ 220,000.00	-\$ 66,127.26	-30.06%
Total Expenses	\$ 256,183.78	\$ 404,500.00	-\$ 148,316.22	-36.67%
Net Operating Income	\$ 49,298.80	\$ 0.00	\$ 49,298.80	
Other Income				
Endowment Proceeds	56,617.55	0.00		
Deferred Maintenance Grant Funds	11,800.00			
Interest Income	554.11	0.00	554.11	
Total Other Income	\$ 68,971.66	\$ 0.00	\$ 68,971.66	
Other Expenses				
Penalties	27.17		27.17	
Total Other Expenses	\$ 27.17	\$ 0.00	\$ 27.17	
Net Other Income	\$ 68,944.49	\$ 0.00	\$ 68,944.49	
Net Income	\$ 118,243.29	\$ 0.00	\$ 118,243.29	